



2016 ANNUAL REPORT

AN UNCOMMON EFFORT TOWARD A COMMON GOAL



**For the fortunate,
putting food on the
table every day is
a common thing.
But for many
New Yorkers it is not.**

Food insecurity is a pervasive problem that affects many City residents despite the fact that they work hard for their families.¹ New York Common Pantry helps New Yorkers in need to do this common, everyday thing by exerting an uncommon effort and using an uncommon approach to address food scarcity and poverty. The result in Fiscal Year 2016 (FY16) has been uncommon growth and institutional excellence that is helping to take the struggle out of daily life for New Yorkers across the City.

¹ Nearly half of all working-age New York City residents who can't afford enough food live in households where at least one person is employed.
Source: "New York City Hunger Report, 2015." New York City Coalition Against Hunger. Web.



“Excellence is to do a common thing in an uncommon way.”

—Booker T. Washington

The dictionary defines “common” as “occurring... or done often; prevalent.” For those living in poverty “common” describes the prevalence of struggle, of trying to move forward but often falling behind. The impetus for founding what is now New York Common Pantry was to reverse such prevalence and join together “in common” to pursue hunger reduction, self-sufficiency and dignity.

This pursuit demands uncommon effort and solutions. In 2016, New York Common Pantry (NYCP) responded to the changing landscape of our city’s need. We grew to reach more people in more boroughs, secured more food (3 million+ meals) and funding, and created over 180 non-profit partnerships to provide services. We added Nourish, a food program for low-income seniors, grew our volunteer corps and staff, and assisted other non-profits to improve their own programs.

Such efforts require constant focus on effectiveness, and in 2016 NYCP’s staff, management strategies,

governance techniques and financial principles were all recognized as exemplary. New York Common Pantry earned the Gold Prize at the 2015 Non-Profit Excellence Awards, Platinum status from Guidestar, and a Four-Star ranking from Charity Navigator for the fourth straight year.

This progress represents a truly uncommon effort by NYCP staff, leadership and supporters, all striving toward a common goal — to ensure that life is not a constant struggle for those we serve.

As we enter a new year, we are eager to help New York Common Pantry move toward its next new level of effort — our first-ever satellite food pantry, in the South Bronx. Thank you for joining this effort!

Stephen Grimaldi,
Executive Director

Annie Huneke,
Incoming Board Chair

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New York Common Pantry is dedicated to reducing hunger throughout
New York City while promoting dignity and self-sufficiency.

Uncommon Effort. Citywide.

New York Common Pantry's whole person approach and the mandates of our 2012 Strategic Plan require us to address the problem of food insecurity and attendant effects of poverty throughout the boroughs of New York City. In FY16 we made it a top priority to better respond to the health, nutrition and social service needs of New Yorkers in the neighborhoods where they live. We extended our mobile services and created cost-effective partnerships with existing organizations to maximize the reach and efficacy of our programs.

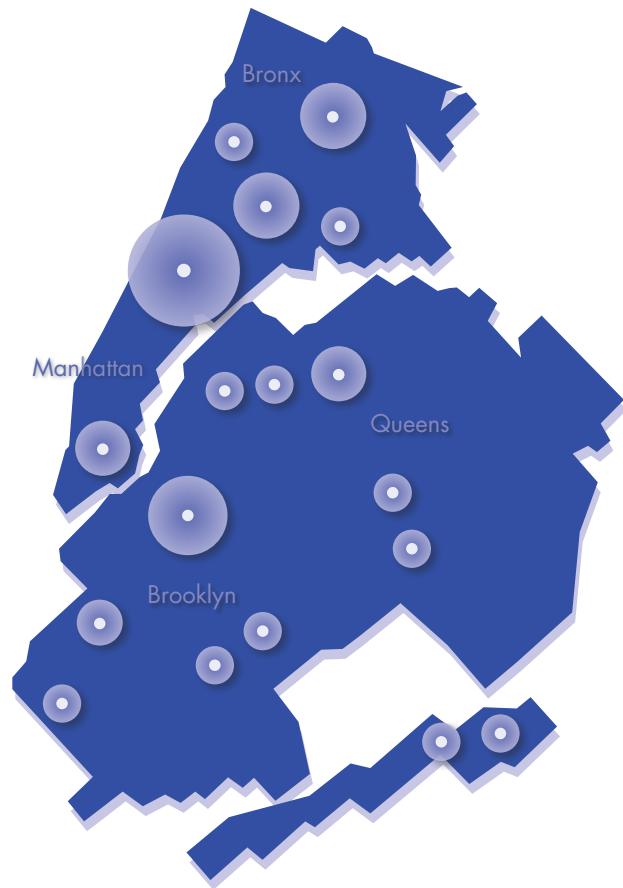
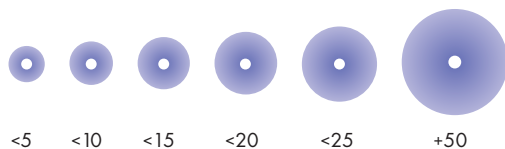


Live Healthy, Nourish & Help 365 Partner Sites Across NYC

July 1, 2015 – June 30, 2016

In FY16 New York Common Pantry vans and staff fanned out across four boroughs to serve thousands at 185 locations with comprehensive services to address food insecurity and poverty.

Number of Sites in the Area



FY16 HIGHLIGHTS

1,975,171


Pounds of Food
Distributed

70,007

Individuals Served
Through 362,958 Visits

185

Sites in Four New York City
Boroughs Served Directly



**Joaquin Osorio,
77, takes part in
NYCP's Nourish program at
Harbor Hill Senior Center in
Sunset Park, Brooklyn.**

Joaquin was relieved when he heard that Nourish was coming to his neighborhood. The supplemental food packages would make a big difference to him and his wife. He chuckles, "I am in the peak years of my youth. My eating habits are good — I never get sick. My neighbors told me about this fantastic program. The foods are light, and all the products we get are good."

**In 2016 our new Nourish
program served 10,043
unique households.**

NEW YORK COMMON PANTRY

Comprehensive Service for Complete Care.

New York Common Pantry's uncommon solution to the underlying causes of food insecurity combines food pantry services, meal distribution programs, resource acquisition-focused case management, and education for nutrition and wellness. This focus on the complete person, supported by data driven management and effective programs, drives our uncommon effort. In FY16, we expanded our existing programs and deepened their levels of intervention. We also introduced new programs and upgraded our facilities and food collection and distribution capabilities.

Choice Pantry distributes nutritionally balanced grocery packages to up to 2,000 families weekly. The Choice Pantry allows visitors to pre-order their meals in person or through our online service, Pantry Direct.

Help 365 provides case-management services for all pantry guests, including but not limited to benefits and entitlements screening. Help 365 also provides brown bag meals on days that the Hot Meals program is not in service.

Help 365 Mobile delivers our case management program to communities around the city.

Project Dignity provides homeless individuals with case management services, in addition to haircuts, showers, laundry and other concrete services.

Live Healthy! is now an Eat Smart New York program funded by the NY State Office of Temporary and Disability Assistance, offering free nutrition education to adults, children, and their families. Live Healthy! provides lessons on healthful eating, nutrition, and active living, including eating on a budget, smart shopping for vegetables and fruit, and basic cooking and food safety skills.

Our Hot Meals program serves daily breakfasts and hot dinner meals three times a week.

New this year, **Nourish** is a Commodity Supplementary Food Program (CSFP), funded by the USDA and NY State Department of Health, that works to improve the health of low-income elderly persons at least 60 years of age by supplementing their diets with nutritious USDA foods. In late 2015, NYCP opened two sites in the South Bronx to support the program. Site 1 is a Participant Enrollment Site located at 423 E. 138th Street in the Mott Haven section of the Bronx. It contains space for participant enrollment, food storage and pantry package assembly, and offices. It also headquarters Live Healthy! Eat Smart NY. Site 2, our warehouse space, is at 420 Hunts Point Avenue. When fully operational, Nourish is expected to reach 13,504 seniors each month through over 80 partner organizations around the city and distribute over 1.2 million meals per year.

Pictured on opposite page: Alberto Mateo, Nourish Driver/Commodities Associate, preparing for deliveries at our warehouse.



Our Nourish Warehouse
is an 8,500 sq. ft. facility in
Hunts Point, the hub of the
city's food industry.

Starting at 6 am each weekday, the Nourish warehouse buzzes with activity. Opened in November, 2015, it's a great location for food storage and handling as well as accessing Nourish delivery sites across four boroughs. By the end of June 2016 it had already distributed food to over 80 such sites. The space also allows us to accept additional monthly shipments of food directly from the US Department of Agriculture.

The warehouse takes in
200,000 lbs. of food on
average each month.

Uncommon Dedication. Outstanding Results.

“Excellence is not an act, but a habit.” —Aristotle

To achieve and maintain excellence, the use of best practices must become a regularly followed pattern of behavior without drops in responsiveness or dedication. New York Common Pantry worked hard in 2016 to ensure that effective management strategies, good governance techniques and sound financial and fundraising principles were used to make it as efficient and effective as possible. As a result of its commitment to these practices, NYCP was the recipient of the NY Community Trust 2015 Gold Award for Nonprofit Excellence. We received a Four-Star ranking from Charity Navigator for the fourth straight year as well as Platinum status from Guidestar.



Pictured from left: Michael Fitzsimons, Board Chair FY14 – FY16, and Stephen Grimaldi, Executive Director, accepting the Gold Award for Nonprofit Excellence on behalf of New York Common Pantry.



Partnering for Success

The excellence New York Common Pantry brings to its work is mirrored in the dedicated response of the people we meet as we grow. The uncommon efforts of these partners are one secret to our success this year, just as volunteers have long been a key to successful work at our home location on East 109th Street in Manhattan. While NYCP is growing, our partners help us stay rooted in the communities we serve.



Partner Sites

Teachers and community workers help families develop better nutrition habits at Live Healthy! sites. Pictured above is South Bronx Eat Smart/Dig In teacher Lucia Brea.

Our more than 160 Nourish and Live Healthy! partner sites include schools, senior centers, helping agencies, and many other community organizations.

"Here comes the garden lady!" say teen workers when they see Lucia Brea coming at Community School 211's summer program. Lucia is an experienced teacher at the South Bronx school where our Live Healthy! program conducts Eat Smart NY/Dig In activities in the classroom and the lush teaching garden. (See cover.) Her uncommon effort helps fuel the partnership. "My passion for gardening began at home. I grew up watching my mom and grandmother grow herbs. Now, they both give me a hand in the school garden." She says, "Live Healthy! helps students learn to eat healthy and try different foods. This is so important. Many children do not eat certain foods because they have not been exposed to them. The program teaches the parents to cook new and different foods with their children." Together, families support each other as they develop better nutrition and wellness habits.



Sponsoring and Contributing Organizations

Members of Congregation Or Zarua provide essential support.

Pictured above from left to right are congregation members:

Michael Nachman, Susan L. Katz, Rosalie Rothenberg, Mina Greenstein, Janet Katz, Charles Kupferberg and Rabbi Scott Bolton.

Since our beginnings we've relied on Sponsoring and Contributing Organizations as key partners. Partners have also ranged from financial services corporations to government agencies to grass roots community builders. The roster continues to grow and change as we recruit and engage more partners for our new sites across the city.

While NYCP is a secular agency, faith-based organizations have always been a cornerstone of our community. Today 18 of these Sponsoring and Contributing Organizations are committed to provide support. Congregation Or Zarua is a great example of such a committed partner, stepping into the role of Sponsoring Organization in 2016. Rabbi Scott Bolton and these dedicated Congregation members help to energize their peers to volunteer and contribute. Additionally, Congregation member Michael Nachman serves on NYCP's Board of Directors and is a member of our Bread and Butter group.

In 2016 thanks to efforts of Live Healthy! partnerships, we reached 27,991 children and adults in four boroughs through over 2,000 nutrition education activities.

In 2016 our Sponsoring and Contributing Organizations gave food, volunteer time and organizational financial support valued at a combined total of \$171,670.

Working According to Plan.

Our Pantry was founded in 1980 by volunteers in the Yorkville neighborhood, that first year serving about 30 families. Our original name, Yorkville Common Pantry, reflected their plan to serve one part of the city well. By 2012 we'd built our capacity with professional staff and systems, and were serving thousands of New Yorkers from across the city. Seeing this growth, we asked, "What more can we do?" To answer, we started a new strategic plan with pro bono help from experts at McKinsey. We've taken responsive action in all the recommended areas, and great results are beginning to show.

EXPAND CITYWIDE

The strategic plan called for New York Common Pantry to expand our programs in measured steps to reach the entire city. In 2016 we opened our first two satellite locations in the Bronx and began planning for a third, while delivering mobile services in four of the five boroughs of New York City, as well as operating our home site in Manhattan.



EMPHASIZE NUTRITION AND WELLNESS

The strategic plan made it a priority for NYCP to increase our emphasis on nutrition and wellness. Our programs that supplement food to seniors as well as deliver nutrition and wellness education to residents of all ages worked with over 160 partner organizations and sites across the city in 2016.



BUILD FOOD RESCUE

The plan made it a goal to build and improve our food rescue efforts. "Rescuing" good food and passing it on to our guests helps to decrease waste, build community connections, and encourage New Yorkers to engage in reducing hunger. In 2016 we picked up good food from over 140 city businesses and institutions.



STRENGTHEN SYSTEMS

The 2012 plan called upon NYCP to strengthen our internal systems in order to better meet the needs of our guests. In 2016 our systems for management, finance, fundraising, and governance were recognized by the Non-Profit Excellence Awards, Charity Navigator, and Guidestar.



**Maria Abad**

**lives in East Harlem, Manhattan.
She's been a dedicated participant in Live Healthy! at our
East 109th Street location.**

Maria started out in our Choice Pantry program, but has really been invigorated by Live Healthy! She's learned to make better food choices — now she reads labels and tracks calories. She's given up her favorite caramel frappe coffee beverage, which had hundreds of calories. "That's a big part of my calories for the whole day!" says Maria. Healthy eating has become part of her family's lifestyle — fruit, vegetables, and whole grains are staples, and they use less salt. Maria is exercising and lost 70lbs. "I feel happy and my body is happy," she said.

**In 2016 Live Healthy! helped
27,991 New Yorkers learn about
nutrition and get active.**

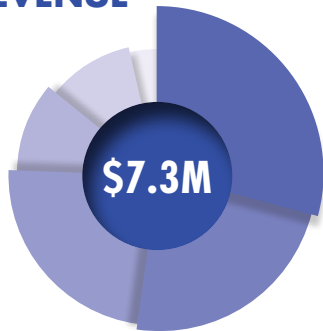
NEW YORK COMMON PANTRY

Financial Report.² Fiscal Year July 1, 2015 to June 30, 2016

To support our uncommon effort, New York Common Pantry maintains strong financial oversight, supporting best practices and ensuring accountability. We have robust fiscal policies and procedures detailing controls required for avoiding waste, fraud and other risks. Our Measuring Impact and Effectiveness Policy ensures we have measurable goals and objectives in place to evaluate our success annually. In 2016 we met 86 percent of the year's set goals.

NET ASSETS: \$6,279,329

for fiscal year ended June 30, 2016

REVENUE

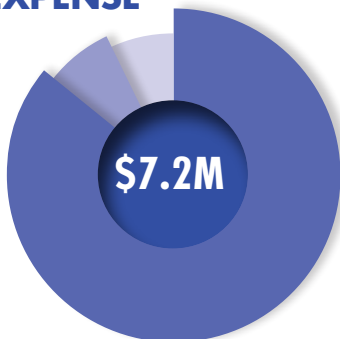
■ Government	\$2,141,457	29%
■ Corporations & Foundations	\$1,699,454	23%
■ In-Kind	\$1,690,339	23%
■ Events	\$769,378	11%
■ Individuals	\$753,051	10%
■ Other Sources*	\$263,470	4%

* This includes sponsoring organizations, bequests, interest, and miscellaneous.

THE VALUE OF VOLUNTEERS

15,454 volunteer shifts provided
48,236 total volunteer hours,
representing \$1,330,831 in
saved labor costs.**

** Based on NY State's 2015 volunteer rates.

EXPENSE

■ Programs	86%
■ Fundraising	7%
■ Management & General	7%

**COST PER CHOICE
PANTRY MEAL**

² This information was abstracted from unaudited financial statements for the fiscal year ending June 30, 2016. Audited financial statements are on file at New York Common Pantry, 8 East 109th Street, New York, NY 10029. A copy of the audited statement filed with the New York State Office of Charities Registration may be obtained on request from New York Common Pantry, or at www.nycommonpantry.org



Pictured above from left to right:

Filippa Williams and Brittany Bell Tucker are convening members of our new Junior Board. They helped us initiate the Board in FY16 and by the end of the year to recruit 15 members.

After almost 40 years serving the city, we are encouraging our next generation of leadership. Our Junior Board members represent multiple industries and backgrounds, each bringing their own uncommon effort to help our work at New York Common Pantry.

Filippa Williams was still very young when her mother, Didi Fenton-Schafer, became a Board member of NYCP; Didi and her husband Oscar Schafer are also both major donors and founding members of Bread and Butter. Brittany Bell Tucker got to know us coordinating volunteer groups for a corporate partner and quickly made her own connection. Filippa and Brittany share our uncommon dedication to reducing hunger. In a few short months their commitment and effort made a difference — alongside their Junior Board peers they have volunteered, contributed and staged unique new fundraising events.

2016 Supporters.

Whether you volunteer, start a food drive, make a monetary donation, or offer expertise, you make a difference. Thank you!

VOLUNTEER HONOR ROLL

Groups that volunteered 100 hours or more in FY16

ORGANIZATIONS

92nd Street Y
AHRC-New York
Americorps
Boy Scout Troop 662
The Brick Presbyterian Church buildOn
Center for Student Missions
Church of the Heavenly Rest
The Church of Jesus Christ of Latter-Day Saints
Congregation Or Zarua
Denton Wesleyan Church
Experience Mission
Governor's Ball Gives Back
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Mount Sinai
New Heights
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Tomorrow's Leaders
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Youth Service
Opportunities Project

CORPORATIONS

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United Talent Agency
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SCHOOLS

The Abraham Joshua Heschel School
American Sign Language and English Secondary School
Birch Wathen Lenox School
The Buckley School

Columbia Grammar and Preparatory School
The Dalton School
Dominican Academy
Ella Baker High School
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Village Community School
Winston Preparatory School
The Young Women's Leadership School

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\$100,000+

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\$50,000 – 74,999

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We express our heartfelt thanks to the hundreds of donors who gave food, toys, and cash contributions in amounts less than \$500 and regret that space limitations prevent our listing each name in this report. Thank you all!

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 Brittany Davis
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Hot Bread Kitchen
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ING Financial Services, LLC
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KFC
King & Spalding, LLC
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La Terrine
Late Show with Stephen Colbert
Le Pain Quotidien
Lincoln Correctional Facility
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Manhattan Theater Club
Margaret Sung and Michael
Schmidtberger
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2016 Fill the Bag Benefit

This year's Fill the Bag Benefit, held on March 8th, honored Sherrell Andrews with The Estée Lauder Companies Distinguished Volunteer Award and White & Case with the Corporate Partner Award. The night's themes were expansion and excellence and we are happy to share that **the evening raised over \$730,000** to support the Pantry's city-wide mission.

We would like to thank Bloomberg Philanthropies for covering the printing costs of the event.



Pictured above from left: NYCP Board Member Sara E. Moss presents Estée Lauder Companies Distinguished Volunteer Award to Sherrell Andrews.

Pictured above from left: Scott Zemser of White & Case accepts Corporate Partner Award from NYCP Board Chair Michael Fitzsimons.

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Oscar S.
volunteers because he likes the people. He is one of the thousands making an uncommon effort to reduce hunger and poverty alongside New York Common Pantry.

With his ever-present smile, Oscar is quick to lend a hand with any task required. He volunteers at our East Harlem Headquarters with the crew from his job at Shake Shack where he is a greeter, and on his own.

JOIN US IN OUR UNCOMMON EFFORT.

Define the effort in your own way. Do it on your feet — come in and help us pack and distribute food. Or from your chair — write a check, give online, or include us in your estate planning.

As Executive Director Stephen Grimaldi notes, "Life may be a struggle, but struggle should not be a life." Help us make putting food on the table a common thing and less of a daily struggle.

Help us reach our common goal.

VOLUNTEER

Becoming a volunteer is easy and fun — and you can now do it at new locations! To learn more or to schedule a volunteer activity in our online calendar visit: www.nycommonpantry.org/how-to-help/volunteer/ or e-mail Jen Winter at jwinter@nycommonpantry.org.

DONATE

Take an active role in halting hunger in New York City! Use the enclosed envelope or visit www.nycommonpantry.org to make a donation; or, remember us in your estate or retirement planning. To learn more contact Neill Bogan at nbogan@nycommonpantry.org.

RESCUE FOOD

Interested in becoming a food rescue partner? Our vans are available to pick up food at your business or organization. To find out more contact André Thompson at athompson@nycommonpantry.org.

www.nycommonpantry.org



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New York Common Pantry is designated as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and is a publicly-supported charity under Section 509(a)(1) and qualifies for the maximum charitable contribution deduction allowed to individual donors.

Pictured on the back cover: James Jackson, Nourish Driver/Commodities Associate (left) and Stephen Grimaldi, Executive Director (right).



NEW YORK COMMON PANTRY

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New York, NY 10029

917.720.9700

www.nycommonpantry.org