



NEW YORK COMMON PANTRY

2018
ANNUAL REPORT



Mary Myers lives in Hell's Kitchen and visits New York Common Pantry on East 109th Street for its comprehensive services.

"New York Common Pantry is the place to go to get things taken care of.

My SNAP was cut off and my friends told me to come here to get help. Other food pantries are not like this. They have everything here and will provide a case worker, help with housing, and emergency food. It's a wonderful pantry with fresh fruit and vegetables. I live in Hell's Kitchen, that tells you how good it is—it's really a great place."

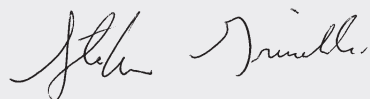
IF NYCP WASN'T THERE, WHERE WOULD I GO?

42% of households in New York City can't cover the costs of basic necessities.¹

When we look at our community and our nation what we see is daunting. The cost to live in New York City was jarringly high with an average rent of \$3,585 as of June 2018.² While we read of low unemployment, many employed New Yorkers are living in poverty and one in ten working New Yorkers is food insecure.³ Additionally, one in five seniors relies on soup kitchens and food pantries.⁴ Overall, forty-two percent of households in the City can't cover basic necessities but costs continue to rise.⁵

In Fiscal Year 2018 New York Common Pantry (NYCP) brought over six million meals and \$8.6 million in economic resources to New Yorkers in need. We brought 22,000 volunteers offering help together with nearly half a million people seeking that help. In this report you'll see stories of both. Yet slashing cuts to the Federal food budget could put our services at risk. We have to ask the tough question, "If NYCP wasn't here, where would people go?"

The fact is, there is no good answer. It's essential that NYCP remains a resource for low income New Yorkers, but to do that we need your support more than ever. When you've read our report, put yourself in the story, and ensure through your support that NYCP continues bringing people together to reduce hunger throughout New York City.



Stephen Grimaldi, Executive Director



Annie Huneke, Board Chair

NEW YORK COMMON PANTRY: 2018 ANNUAL REPORT

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On the front cover: Jasmine Jackson, Live Healthy! Food Prep Associate, teaching Nylah Williams about healthy cooking and nutrition.
On the back cover: Volunteer Dave Gallin.

¹ City Harvest

² Rain Maker Insights/Rent Jungle

^{3,4} Hunger Free America

⁵ US Bureau of Labor Statistics

New York is both a wonderful and a tough place to live. It's diverse, vibrant, and dynamic. It's crowded, expensive, and challenging.

All New Yorkers experience this, but the gap between what low-income residents need and the resources they have remains staggering. Even New Yorkers who work are living in poverty, and it isn't right. Hundreds of thousands are sick due to bad nutrition, and that is unjust.

Conditions are severe, and the need is urgent. Despite 3.9 percent unemployment, in FY18 many

beyond the cost of food, rent, and clothing.⁷ Many living in poverty rely on inexpensive, calorie-dense food, and a related result is that 987,000 city residents have Type II diabetes, and 40 percent of elementary school children are overweight.⁸ Yet many remain hungry, with New Yorkers missing an adequate diet by 225 million meals each year.⁹ And while so many people are hungry, an estimated 30 – 40 percent of the food supply in the U.S. is wasted each year, and almost 50 percent of fresh produce.¹⁰

New York Common Pantry serves these New Yorkers by linking them to healthy food, economic

New York Common Pantry is dedicated to reducing hunger throughout New York City while promoting dignity and self-sufficiency.

employed New Yorkers made only the minimum wage. In June 2018 average rent was \$3,585, a pound of organic bread at a popular supermarket cost \$7.59 and allergy medicine was \$2.50 a pill.⁶ However you slice it, a low minimum wage won't go far to cover everyday essentials for New Yorkers.

As a result, in 2017, 20.3 percent of all New York City residents lived below the poverty line. Childcare, commuting, payroll taxes, and health care are all factors that contribute to poverty,

benefits, and education on nutrition and wellness. Our goal is to help our guests remain healthy, strong, and self-sufficient enough to meet the city's challenges—to be a critical difference maker in their lives. We are determined to use every tool available, from increased food rescue to improved benefit access, to help those we serve. If our services were halted, who would be there to make a difference for them?

⁶ Rain Maker Insights/RentJungle

⁷ Mayor's Office for Economic Opportunity

⁸ NYC Department of Health

⁹ Food Bank for New York City

¹⁰ US Department of Agriculture



New York is consistently ranked within the top three most expensive U.S. cities in which to live. People from all walks of life struggle to make ends meet.

Nearly 1.1 million New Yorkers live in households that cannot always afford enough food.¹¹

In FY18 New York Common Pantry was there to meet the daily needs of New Yorkers.

**Nearly 1 in 5
New Yorkers
live in poverty¹²**

**NYCP served
498,366
New Yorkers¹³**



**1 in 5 New York
children live with
food insecurity¹⁴**

**NYCP distributed
6,096,448
meals**



**NYC is home to
the poorest U.S.
Congressional District¹⁵**

**NYCP accessed
\$8,600,000
in resources¹⁶**



¹¹ Hunger Free America

¹² Mayor's Office for Economic Opportunity

¹³ Duplicated individual visitor count

¹⁴ Hunger Free America

¹⁵ Food Research & Action Center

¹⁶ Total resources accessed by NYCP staff and onsite partners

New York Common Pantry is filling cupboards and hearts to help people have fuller lives through its programs and whole-person approach.

Comprehensive Programs

Choice Pantry offers nutritionally balanced grocery packages, allowing visitors to order their food in person or through our online service, Pantry Direct. In FY18 it provided food for over 2.4 million meals including thousands of pounds obtained through food rescue.

Hot Meals serves daily breakfast and hot dinner three times a week serving over 60,000 meals to over 10,000 homeless and low-income guests in FY18.

Help 365 provides case management for all pantry guests, including screening for benefits like SNAP and SSI. Help 365 also provides brown bag meals on days the Hot Meals program is not in service. In partnership with on-site service partners it brought in over \$5 million in resources in FY18.

Help 365 Mobile delivers our case management program to communities around the city. In FY18 New York Common Pantry identified neighborhoods with the highest levels of un-accessed SNAP benefits and brought over \$2.4 million in benefits to residents in those neighborhoods.

Live Healthy! offered free nutrition education for almost 10,000 participants in FY18. It provides tools for healthy and active living including eating on a budget, smart shopping for vegetables and fruit, and basic cooking and food safety skills.

Nourish works to improve the health of low-income elderly persons by supplementing their diets with nutritious USDA foods. In FY18 Nourish reached over 14,000 seniors and distributed over 3.5 million meals.

Project Dignity provided over 800 homeless individuals with case management for benefits, housing and medical care in FY18, as well as haircuts, showers, and laundry.

Whole-Person Approach

New York Common Pantry's Whole Person Approach provides access to:



**Healthy
Food**

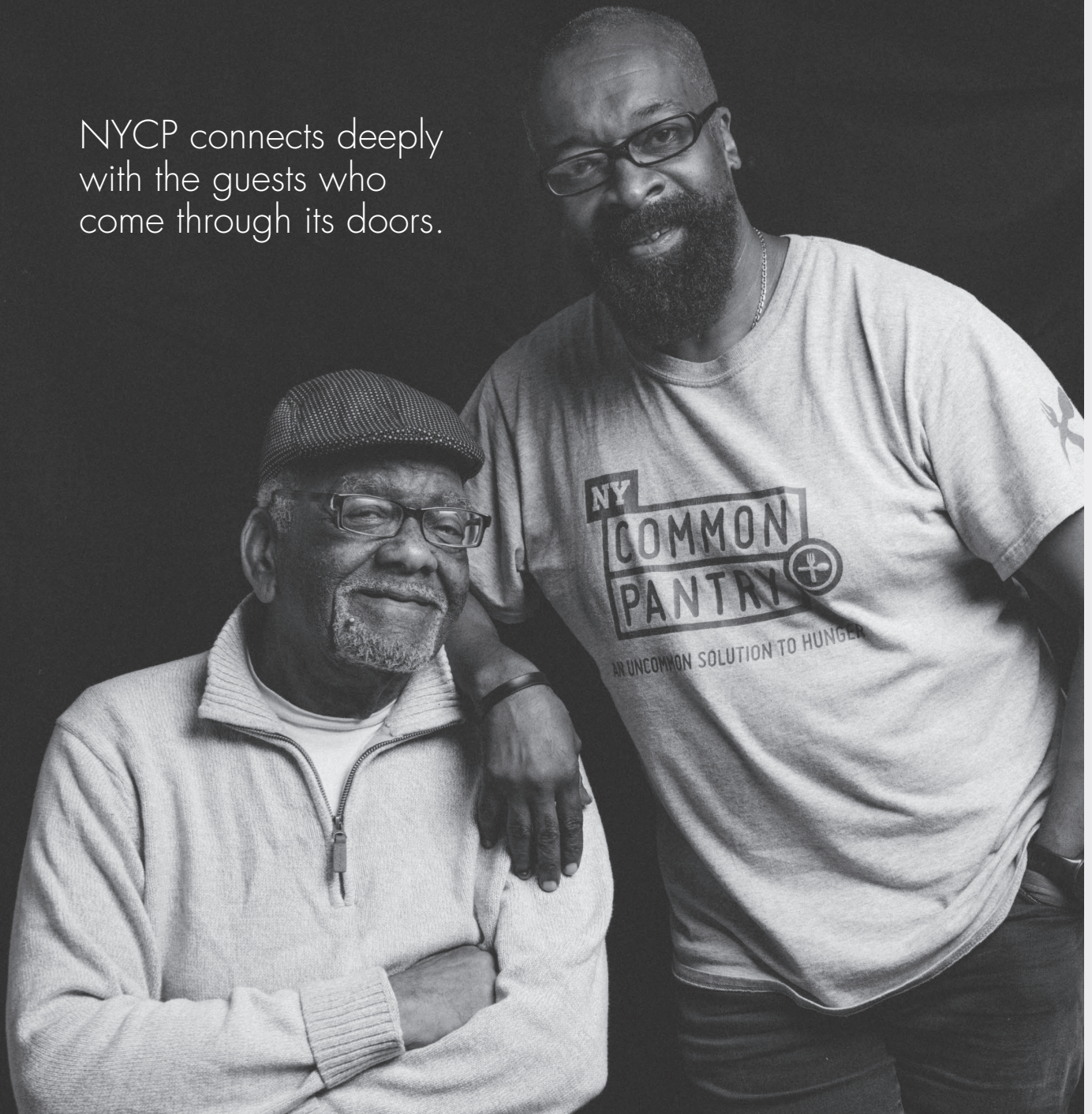


**Nutrition and Wellness
Education**



**Economic
Resources**

NYCP connects deeply
with the guests who
come through its doors.



Lester Gunn comes to E. 109th Street every morning for breakfast. He and NYCP Safety Associate Marvin Wells sit together at the front greeting everyone as they come in.

**"I've known him for a few years,
but it feels like a lot longer.**

We talk about everything and anything... family, sports, politics. We greet people and make them feel at home. Wells is very personable and is great company. I pick myself up every day to come here, no matter what. It gets me started in the day and I feel like when I leave I'm in a different frame of mind. It makes the beginning of my day extraordinary."

New York Common Pantry is building critical partnerships in the community to answer to the problem of food insecurity.

Critical Food Rescue

With almost 40 percent of the food supply in the U.S. thrown out each year, many people feel the urgency of reducing waste. NYCP supporters from a number of sectors have joined us to partner in Food Rescue—locating good food before it is thrown away, so we can pick it up to distribute to New York Common Pantry's guests. Our initiatives for Food Rescue in FY18 included online scheduling and new outreach to let businesses know how they can get involved.

In FY18 we added eight new food rescue sites:

Whole Foods Market, Gowanus, Brooklyn • Whole Foods Market 365, Fort Greene, Brooklyn • Trader Joe's, City Point, Brooklyn • HMS Host, JFK Airport, Queens • Clifford Chance, Manhattan • Alliance Bernstein, Manhattan • Trader Joe's, Upper West Side, Manhattan • Baldor Foods, Hunts Point, Bronx

NYCP fosters mutually beneficial relationships with its food rescue partners—we know that we can rely on them to provide high-quality food and they know they can trust us to get it to the people that need it.



Lucia Albero, Marketing Manager, Community Engagement & Events for Whole Foods Market Northeast Region, and Andre Thompson, NYCP Director of Food Programs, worked together weekly to rescue 34,548 pounds of food (in FY18).

NYCP's relationship with Whole Foods Market started in the fall of 2017 and we now collect food at three of their stores across New York City. Last winter, the company conducted a register campaign at three of its Manhattan stores that raised \$3,553 for NYCP holiday meals.

NYCP gives caring community members effective mechanisms to combat hunger and need.



Muslim Volunteers For New York, Inc. (MV4NY) collected and donated 4,811 lbs of food to New York Common Pantry as part of its 2018 Ramadan Food Drive.

“Our work with NYCP, allows us to fight food insecurity in many ways.”

MV4NY is one of NYCP's newest Sponsoring Organizations. The members provide volunteer service, organize city-wide food drives, and provide program support for the Live Healthy! program. “NYCP is a source of infinite inspiration and is an invaluable mentor for us as we grow our organization.”

Nearly 400 NYCP donors came together to support us and honor some of our most dedicated contributors at our annual Fill The Bag Benefit in March, 2018, raising \$917,000.



NYCP recognized The Spence School with the Estée Lauder Companies Distinguished Volunteer Award and Morgan Stanley with our Corporate Partner Award for their extraordinary contributions.

“Our relationship with NYCP helps our students grapple with real-world problems and see themselves as agents of change.”

Danielle Passno, Director of Outreach and Public Purpose, accepted the award on behalf of The Spence School. Since 2005 students and faculty have provided 1,200 hours of service to NYCP's programs.

Dedicated Supporters

In FY2018 New York Common Pantry contributors formed a dedicated circle of support for our organization, giving of their time and effort to help us to be there for New Yorkers.



NYCP supporters

Donated 138,576 lbs of food

by sponsoring and managing individual collections and community food drives.



NYCP supporters

Contributed 73,726 hours

of service by volunteering for our programs including Choice Pantry and Hot Meals.



NYCP supporters

Rescued 306,641 lbs of quality food

by joining us in corporate and food-business partnerships.

New York Common Pantry is leading the way among New York City nonprofits. In FY18 it continued to be recognized for its work and readied itself for the challenges on the horizon.

Meaningful Recognition



New York Common Pantry received its fifth consecutive 4-star rating, the highest possible, and a score of 100 out of 100 from Charity Navigator during FY18. Overall, across the 9,012 agencies reviewed in 11 categories in the U.S., NYCP was tied for first/highest possible score with only 64 other organizations—the 99th percentile.

New Strategies

NYCP secured McKinsey & Company's pro bono support and embarked upon the opening stages of developing a new strategic plan in January 2018. Having distributed surveys and collected data from NYCP's boards, staff, and volunteers in April, McKinsey released a provisional plan in June. It is currently under review for recommendation to our Board of Directors for a vote in December 2018.

Better Systems



In FY18 NYCP created the new leadership role of Senior Director of Finance in order to strengthen internal finance and human resources systems. Carolyn Hamrak, formerly the Senior Financial Manager for The Metropolitan Museum of Art's Education Department, was hired as the ideal candidate to fill it. Having worked at large arts organizations as well as at commercial real estate and banking firms, she has an extensive knowledge of budgeting and finance.

Describing her transition into the new role at NYCP, Carolyn says, "In the past I have worked for some very large organizations with a lot of resources. What New York Common Pantry is able to produce with less is incredibly robust. I'm grateful to be able to put my expertise to use here because the human element really hits home. My parents were immigrants to New York City and they depended on community support. When I come to work and see people on the food line, I'm really happy that we are that community."

New York Common Pantry Financial Report¹⁷

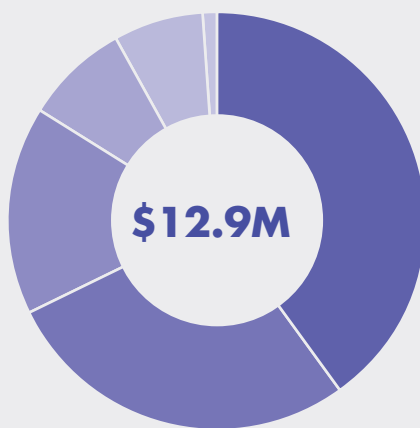
Fiscal Year July 1, 2017 to June 30, 2018

New York Common Pantry maintains strong financial oversight supporting best practices and ensuring accountability. We have robust fiscal policies and procedures detailing controls required for avoiding waste, fraud, and other risks. Our Measuring Impact and Success Policy ensures we have measurable goals and objectives in place to evaluate our success annually. In 2018 we met 81 percent of the year's set goals.

NET ASSETS: \$6,160,654

For fiscal year ended June 30, 2018

REVENUE



In-Kind | 40%

Government | 28%

Corporations & Foundations | 16%

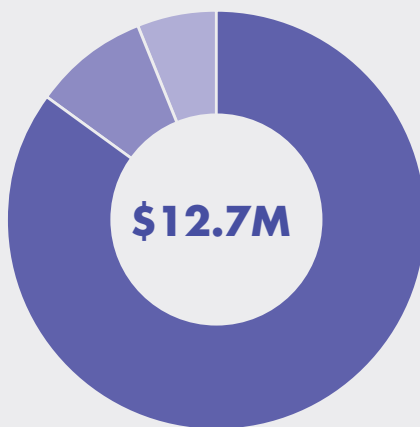
Individuals | 8%

Events | 7%

Other Sources | 1%

Includes sponsoring organizations, bequests, interest, and miscellaneous

EXPENSE



Programs | 85%

Management & General | 9%

Fundraising | 6%

COST PER CHOICE PANTRY MEAL: \$1.28

VALUE OF VOLUNTEERS: \$2,152,062

22,125 volunteers contributed 73,726 hours altogether, representing the above amount in saved labor costs.

Based on NY State 2017 volunteer rates.

¹⁷ This information was abstracted from unaudited financial statements for the fiscal year ending June 30, 2018. Audited financial statements are on file at New York Common Pantry, 8 East 109th Street, New York, NY 10029. A copy of the audited financial statement filed with the New York State Office of Charities Registration may be obtained on request from New York Common Pantry or at nycommonpantry.org.

NEW YORK COMMON PANTRY | 2018 SUPPORTERS

Whether you volunteer, arrange a food drive or food rescue, make a donation, or offer expertise you help ensure NYCP will be here for those in need. Thank you!

VOLUNTEER HONOR ROLL

Groups that volunteered 100 hours or more in FY18

ORGANIZATIONS

AHRC- Varick Street
Brick Church
Center for Student Mission (CSM)
Congregation Or Zarua
Experience Mission
Gateway
IAHDNY
Joshua Expeditions
Mission NYC
New York Cares
NY SUM
Outward Bound
QSAC
Sugarhill Mennonite Mission
United Way of New York City
YAI
Youth Service Opportunities Project

CORPORATIONS

AIG
Bank of America
Beauty Avenues
Bloomberg, LP
Bloomingdales
Cahill Gordon & Reindel
Deutsche Bank
The Estée Lauder Companies Inc.
FINRA
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Greystone
ING Financial Services, LLC
JetBlue
Macy's
Mercer
The Metric
Morgan Stanley
Nuveen
PIMCO
Plaza Construction
PwC
Pure Insurance
Ralph Lauren
Restaurant Associates
Shake Shack
TJX
Turner Broadcasting
Turner Construction
Twitter
UBS
United Talent Agency
Wells Fargo

SCHOOLS

Bronx Science Key Club
Buckley School
Birch Wathen Lenox School
Columbia University
Cristo Rey High School

Dalton School
Ethical Culture Fieldston School
Fordham University
Horace Mann School
Hunter High School
Institute for Collaborative Education
Lycée Français de New York
Loyola High School
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NYU
Regis High School
Spence School
Trevor Day School
Winston Preparatory School
International Community High School

INDIVIDUAL DONORS

\$100,000+

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Didi and Oscar Schafer

\$75,000 – \$99,999

Mary Kathryn and
Alexander Navab
Veronica and Michael Stubbs

\$50,000 – \$74,999

Ruth E. Horowitz and
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\$25,000 – \$49,999

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\$10,000 – \$24,999

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\$5,000 – \$9,999

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\$1,000 – \$4,999

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August Alpern
Andrew Altfest
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“I liked collecting food and giving it to people who need it. I like helping.”

Four-year-old Belle Henry organized her own food drive to benefit NYCP. “Belle had seen her older brothers get involved with the pantry through their school and she wanted to help, too,” says her mother, Shabnam Henry. “She loved her experience with NYCP and we really like that our whole family can give back through the pantry. We are so proud of her work, and look forward to her second ‘annual’ food drive.”

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Tom Rhodes



“Sometimes the problem [hunger] seems too big and it feels like there’s nothing we can do, but when you volunteer at NYCP, you see that is not the case at all.”

Heather Getman and her children learned about NYCP through the Robin Hood Foundation and their schools. Now the whole family actively volunteers. “You can make a real difference to real people every week. My son Jack and I volunteered together every week during his gap year and really bonded in a special way through our hard work together.”

Carolyn and Diego Ribadeneira
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Creative Property Partners
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FoodArt Bakery
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New York Common Pantry is designated as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and is a publicly-supported charity under Section 509(a)(1) and qualifies for the maximum charitable contribution deduction allowed to individual donors.



Make sure New York Common Pantry is here to serve those in need.

Jerry Calderon worked in design, wholesale, and retail for 45 years. As a senior with limited income and health concerns, Jerry says the food NYCP provides improves his quality of life. He visits E. 109th Street for Choice Pantry and Hot Meals, as well as food for his dog, Zara. "I always enjoy seeing the friendly staff members, they go above and beyond."

New York City seniors like Jerry worked and contributed throughout their lives, yet one in five depend on food pantries and soup kitchens—and their numbers are increasing at a rate approximately 20 times greater than the general population.¹⁸ New York Common Pantry will be here to serve them—but only with your help.

Be here with us—by taking one of the steps below!

VOLUNTEER — At Multiple Locations

We especially need help at our Choice Pantry Bronx. To learn more and schedule a volunteer activity in our online calendar visit: nycommonpantry.org or email volunteer@nycommonpantry.org.

DONATE — By Web, Mail, or Phone

Call us, use the enclosed envelope, or visit nycommonpantry.org to make a donation. To remember us in your estate or investment planning contact Neill Bogan at nbogan@nycommonpantry.org.

HELP RESCUE FOOD — We'll Pick It Up

Interested in becoming a food rescue partner? Our vans are available to pick up food at your business or organization. Fill out a pickup form at nycommonpantry.org or email foodrescue@nycommonpantry.org.

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